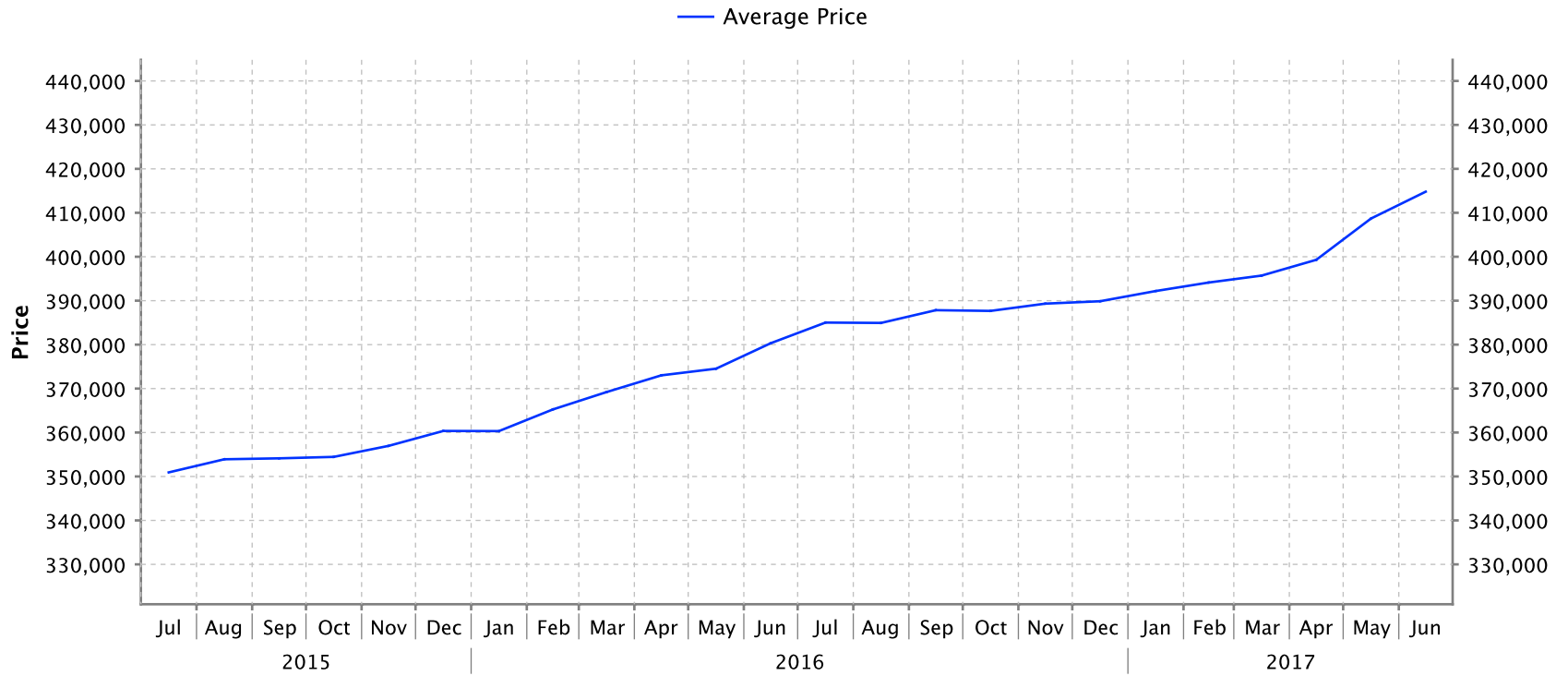


Cowichan Valley

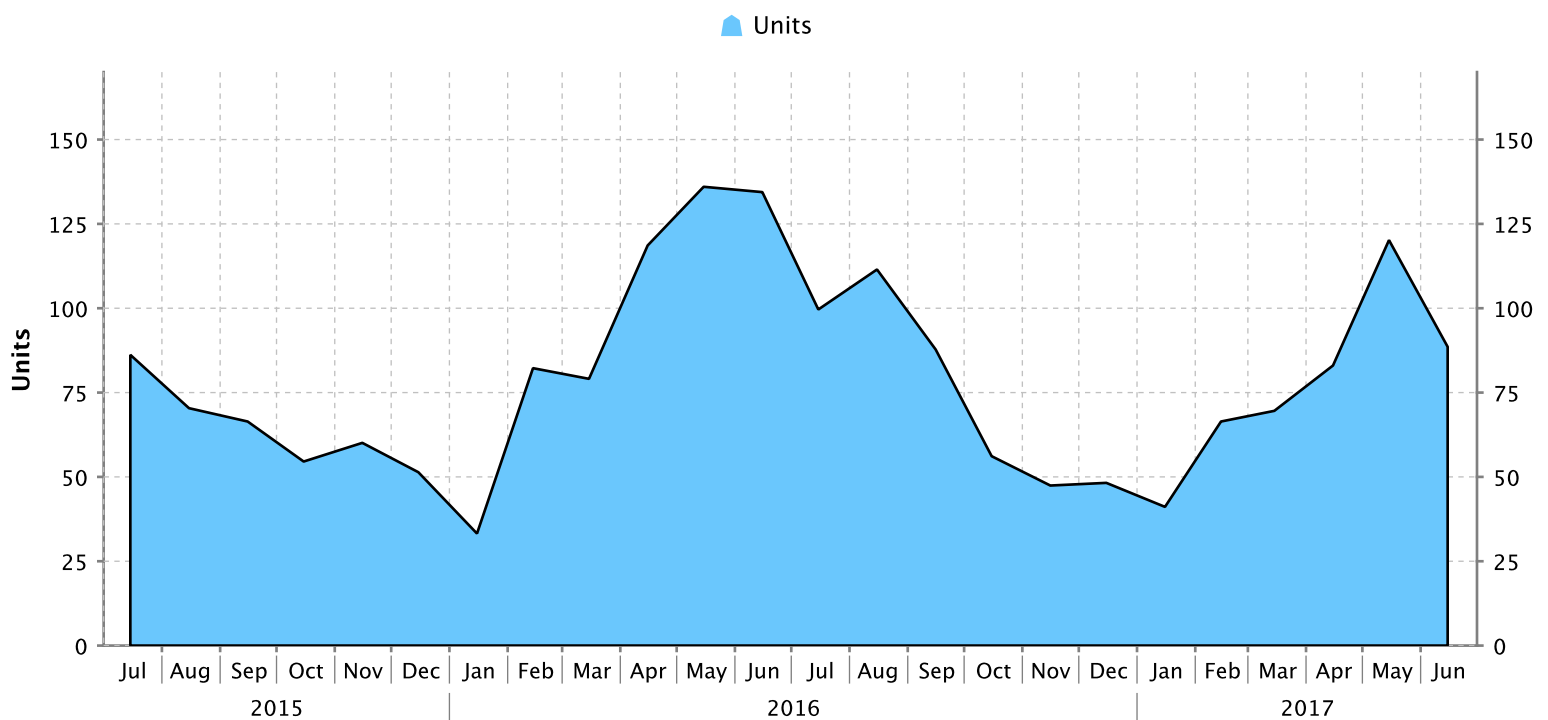
as at June 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	10	61	-84%	128	224	-43%
Units Reported Sold	8	11	-27%	111	66	68%
Sell/List Ratio	80%	18%		87%	29%	
Reported Sales Dollars	\$1,146,400	\$1,600,550	-28%	\$16,384,130	\$9,173,750	79%
Average Sell Price / Unit	\$143,300	\$145,505	-2%	\$147,605	\$138,996	6%
Median Sell Price	\$120,000			\$144,000		
Sell Price / List Price	94%	93%		92%	93%	
Days to Sell	172	131	31%	124	117	6%
Active Listings	57	121				
Single Family						
Units Listed	144	144	0%	1,117	1,316	-15%
Units Reported Sold	88	134	-34%	915	969	-6%
Sell/List Ratio	61%	93%		82%	74%	
Reported Sales Dollars	\$40,421,651	\$53,624,353	-25%	\$379,542,980	\$368,533,819	3%
Average Sell Price / Unit	\$459,337	\$400,182	15%	\$414,801	\$380,324	9%
Median Sell Price	\$455,000			\$399,000		
Sell Price / List Price	99%	96%		98%	96%	
Days to Sell	22	36	-37%	37	54	-32%
Active Listings	184	275				
Condos (Apt)						
Units Listed	17	23	-26%	155	164	-5%
Units Reported Sold	15	17	-12%	134	114	18%
Sell/List Ratio	88%	74%		86%	70%	
Reported Sales Dollars	\$2,774,800	\$3,298,500	-16%	\$24,767,570	\$18,943,441	31%
Average Sell Price / Unit	\$184,987	\$194,029	-5%	\$184,833	\$166,171	11%
Median Sell Price	\$151,700			\$169,500		
Sell Price / List Price	104%	97%		100%	94%	
Days to Sell	21	45	-53%	69	82	-16%
Active Listings	51	75				
Condos (Patio)						
Units Listed	2	0		20	41	-51%
Units Reported Sold	0	1	-100%	19	39	-51%
Sell/List Ratio	0%			95%	95%	
Reported Sales Dollars	\$0	\$639,900	-100%	\$6,215,695	\$10,256,600	-39%
Average Sell Price / Unit		\$639,900		\$327,142	\$262,990	24%
Median Sell Price				\$287,000		
Sell Price / List Price		100%		98%	97%	
Days to Sell		22		49	66	-26%
Active Listings	2	3				
Condos (Twnhse)						
Units Listed	22	32	-31%	123	159	-23%
Units Reported Sold	16	17	-6%	112	119	-6%
Sell/List Ratio	73%	53%		91%	75%	
Reported Sales Dollars	\$4,122,208	\$4,419,800	-7%	\$29,297,041	\$30,294,775	-3%
Average Sell Price / Unit	\$257,638	\$259,988	-1%	\$261,581	\$254,578	3%
Median Sell Price	\$250,000			\$254,258		
Sell Price / List Price	102%	97%		99%	96%	
Days to Sell	31	45	-30%	56	79	-28%
Active Listings	26	43				

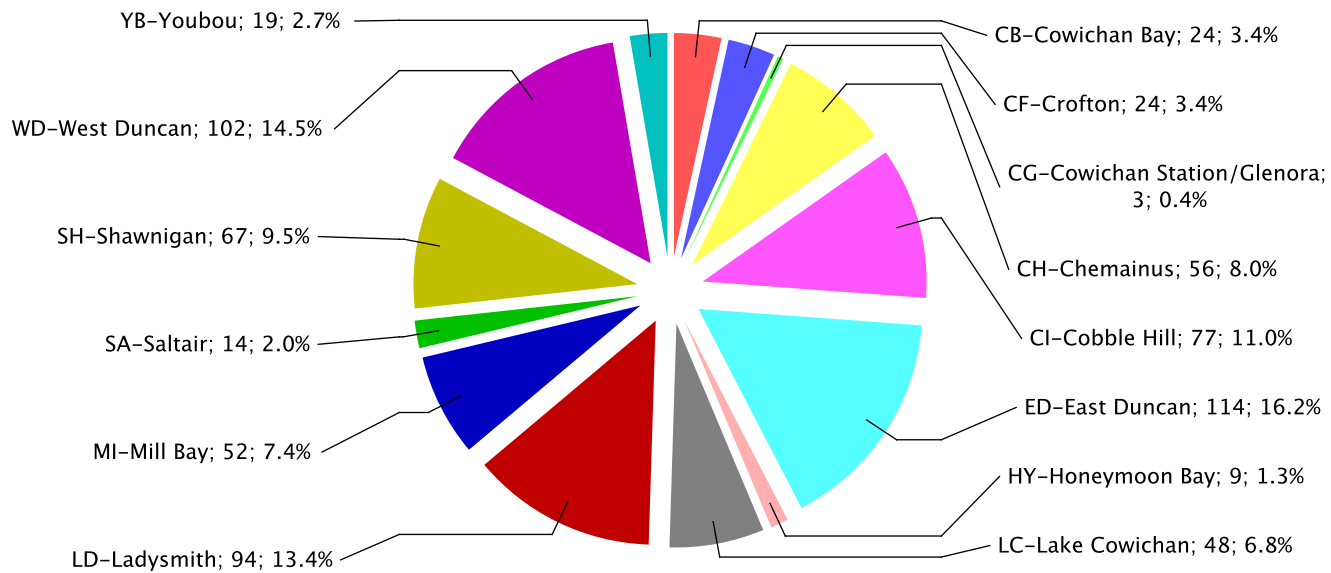
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	1	0	0	0	1	3	4	4	4	6	1	0	0	0	24
CF-Crofton	0	0	0	5	4	4	1	5	2	1	1	0	0	1	24
CG-Cowichan Station/Glenora	0	0	0	0	1	0	1	1	0	0	0	0	0	0	3
CH-Chemainus	0	0	2	3	4	5	12	6	15	1	5	0	0	3	56
CI-Cobble Hill	0	0	0	2	2	2	15	20	14	10	7	3	0	2	77
ED-East Duncan	0	0	2	6	11	15	16	16	25	5	10	3	3	2	114
HY-Honeymoon Bay	0	0	1	2	3	1	0	0	1	1	0	0	0	0	9
LC-Lake Cowichan	1	5	9	16	5	2	3	3	1	1	1	1	0	0	48
LD-Ladysmith	0	4	2	9	14	23	10	11	13	1	3	2	0	2	94
MI-Mill Bay	0	0	0	0	2	1	3	3	16	9	8	5	1	4	52
SA-Saltair	0	0	2	0	0	0	3	1	4	1	2	0	0	1	14
SH-Shawnigan	1	0	0	0	8	10	12	6	11	8	3	5	2	1	67
WD-West Duncan	0	2	2	5	20	25	23	10	7	2	4	1	1	0	102
YB-Youbou	1	1	4	5	0	0	0	1	2	0	0	2	2	1	19
Zone 3 TOTALS	4	12	24	53	75	91	103	87	115	46	45	22	9	17	703

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2017 = 703

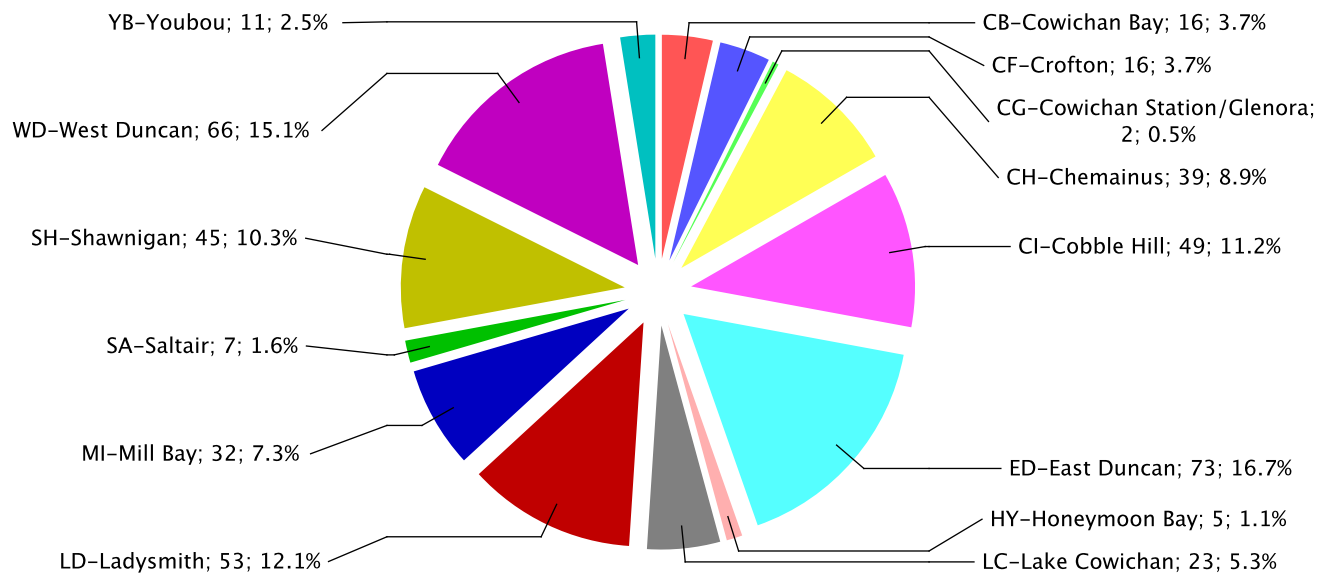
2nd Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	1	0	0	0	1	1	4	1	3	4	1	0	0	0	16
CF-Crofton	0	0	0	3	3	2	0	3	2	1	1	0	0	1	16
CG-Cowichan Station/Glenora	0	0	0	0	0	0	1	1	0	0	0	0	0	0	2
CH-Chemainus	0	0	1	1	3	4	8	5	10	0	4	0	0	3	39
CI-Cobble Hill	0	0	0	1	0	1	11	12	10	9	3	1	0	1	49
ED-East Duncan	0	0	2	3	8	7	10	14	16	2	5	3	2	1	73
HY-Honeymoon Bay	0	0	0	1	1	1	0	0	1	1	0	0	0	0	5
LC-Lake Cowichan	0	2	3	10	4	0	1	2	1	0	0	0	0	0	23
LD-Ladysmith	0	3	2	3	9	9	7	5	8	1	3	1	0	2	53
MI-Mill Bay	0	0	0	0	0	1	2	2	8	5	8	3	0	3	32
SA-Saltair	0	0	0	0	0	0	0	1	3	1	1	0	0	1	7
SH-Shawnigan	0	0	0	0	2	6	10	6	7	7	1	4	1	1	45
WD-West Duncan	0	1	0	4	11	16	15	8	5	0	4	1	1	0	66
YB-Youbou	0	0	3	3	0	0	0	0	1	0	0	1	2	1	11
Zone 3 TOTALS	1	6	11	29	42	48	69	60	75	31	31	14	6	14	437

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2017 = 437